

## Emerging Companies

### *Our Services/Client-Centric Teams*

Our Emerging Companies practice uses a client-centric approach. One size does not fit all and there is no cookie cutter approach to success. Our group brings together top-tier attorneys with the following experience:

- Corporate
- Securities
- Tax
- Intellectual Property
- Labor and Employment
- Real Estate
- Estate Planning and Wealth Management
- Litigation

For each client relationship, we assemble a small team of attorneys from various practice groups to build a close working relationship with you - tailored to meet your requirements. Our multi-office, multidisciplinary team approach ensures the appropriate mixture of responsiveness, cost-effectiveness and experience to fit your needs. We support and become integral to your corporate planning and strategic thinking. We identify areas where legal focus is essential and provide unparalleled client service tailored to your specific needs, keeping costs manageable and reasonable.

### **Our attorneys have provided counsel in a wide range of emerging growth matters, including:**

- Company formation, including guidance in selecting the most appropriate type of entity
- Founders agreements, employment agreements, equity incentive plans, employee benefits and employment law compliance
- Non-competition, confidentiality and consulting arrangements

- Corporate governance and general counseling on day-to-day legal issues
- Angel and venture capital financings
- Patent, trademark, copyright and trade secret matters
- Internet-related advice, including privacy and data protection
- Joint venture and strategic partner agreements
- Mergers and acquisitions
- Tax planning, including possible offshore ownership of some intellectual property
- Personal financial planning for entrepreneurs
- Cross-border transactions

## *Venture Capital*

Schnader has substantial experience in representing venture capital funds, private equity funds, investment banks, investment advisors and corporate and institutional investors. We represent investment funds both in their formation and in the raising of investment capital, inside and outside the United States, as well as in the structuring of investments in their portfolio companies. We have represented bridge lenders and lead investors in syndicate groups. Schnader also has experience representing angel investors who participate in seed and early-stage investments.

We have represented numerous entities as recipients of venture capital and are experienced in the mediation of the demands and rights of various rounds of financing, including negotiation of acceptable economic priorities, operating controls, preferred stock super majority triggers and registration rights.

## *Industries We Serve*

We represent technology-based and high growth companies in a wide range of industries including: (i) information and communications technology, such as computer systems, software, integrated circuits, data storage and equipment, nanotechnology, Internet and e-commerce, networking, gaming, telecommunications, including mobile, and IT distribution; (ii) consumer products and services; (iii) energy; (iv) EdTech; and (v) health care and life sciences, such as biotechnology, pharmacology, medical devices and personal health records. We also have particular interest and knowledge in advising women- and minority-owned businesses.

## *Community*

Our Firm is committed to supporting programs that promote technology, innovation and entrepreneurship. We partner with incubators and accelerators, universities and academic/research institutions, and other organizations to host events that educate entrepreneurs and foster connections to potential investors and advisors. Our attorneys have a broad spectrum of contacts and can help companies form the right connections that are critical to achieving success. We are proud supporters of the startup ecosystem in our communities.

## Contacts

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